



## **IREMECAR Online Broker Program**

**Professional Broker Guide**

**Buy Smart. Sell Easy.**

**Kigali, Rwanda**

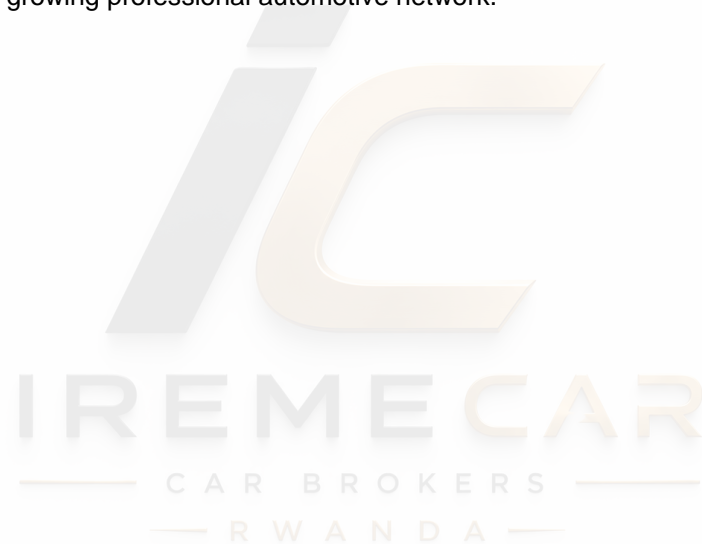


## Welcome to IREMECAR

Thank you for your interest in joining the IREMECAR Online Broker Program. IREMECAR is building a professional nationwide network of independent brokers dedicated to connecting vehicle buyers and sellers across Rwanda. Our mission is to simplify the vehicle buying and selling experience through professionalism, transparency, and trusted customer service. This guide explains how the program operates, the registration process, training requirements, commission structure, and the responsibilities of all brokers who choose to represent IREMECAR.

## Why Join IREMECAR?

- Work independently and manage your own schedule.
- Operate from anywhere in Rwanda.
- Receive professional broker training and support.
- Earn commission for successful vehicle sales.
- Develop valuable sales, marketing, and customer service skills.
- Become part of a growing professional automotive network.



## Minimum Requirements

Applicants must meet the following requirements:

- Be at least 18 years of age.
- Hold a High School Diploma or equivalent qualification.
- Have access to a smartphone.
- Have reliable internet access.
- Demonstrate professionalism, integrity, and good communication skills.
- Be willing to complete the mandatory training program.

## Registration Process

Step 1 – Review this Broker Program Guide.

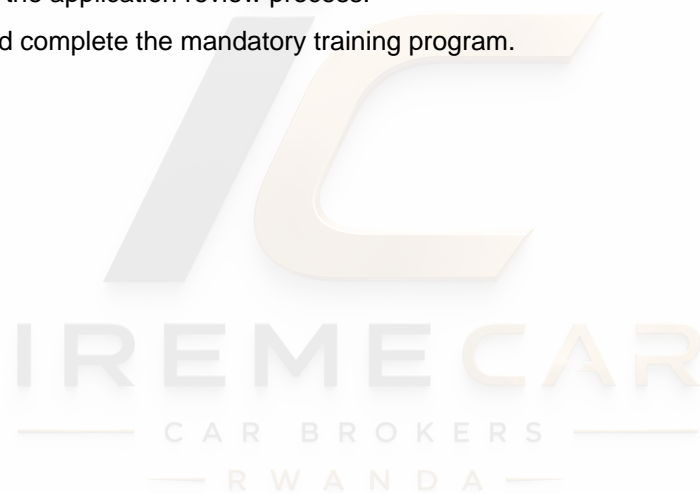
Step 2 – Pay the registration fee of 10,000 RWF using MTN MoMo Pay.

Step 3 – Keep your payment confirmation message and transaction reference.

Step 4 – Contact IREMECAR on WhatsApp to begin registration.

Step 5 – Complete the application review process.

Step 6 – Attend and complete the mandatory training program.



## Training Program

All approved brokers are required to complete a mandatory two-week training program before actively representing IREMECAR.

Training Topics:

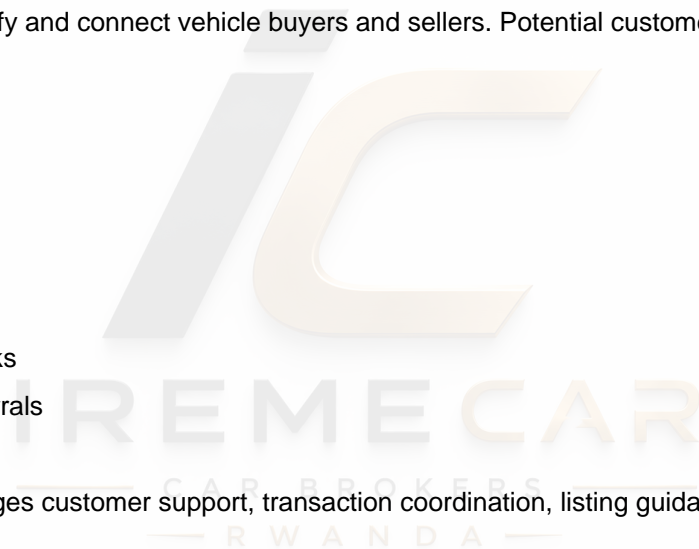
- Introduction to Vehicle Brokerage
- Customer Service and Communication
- Lead Generation and Prospecting
- Social Media Marketing Strategies
- Professional Conduct and Ethics
- Vehicle Listing Standards
- IREMECAR Operating Procedures

## How Brokers Work With IREMECAR

Brokers help identify and connect vehicle buyers and sellers. Potential customers may be sourced through:

- WhatsApp
- Facebook
- TikTok
- Instagram
- Personal Networks
- Community Referrals

IREMECAR manages customer support, transaction coordination, listing guidance, and overall service quality.



## Commission Structure

Brokers earn **100,000 RWF** for every successful vehicle sale completed through their referral.

Example Earnings:

- 1 Vehicle Sale = 100,000 RWF
- 5 Vehicle Sales = 500,000 RWF
- 10 Vehicle Sales = 1,000,000 RWF
- 20 Vehicle Sales = 2,000,000 RWF

Commission payments are processed after the transaction has been successfully completed and confirmed by IREMECAR.

## Important Terms

Brokers are valued independent partners of IREMECAR and work flexibly while promoting and facilitating vehicle sales. Brokers are rewarded through performance-based commissions and are expected to maintain professional and ethical standards at all times. Unless otherwise agreed in writing, brokers are independent partners and are not employees of IREMECAR.

## Broker Approval

Upon successful completion of registration and training, approved brokers will receive confirmation from IREMECAR and may begin representing the company under the Online Broker Program.

## Contact Information

**WhatsApp & Calls:** 0799899289

**Email:** iremecarLtd@gmail.com

**Location:** Kigali, Rwanda

IREMECAR  
CAR BROKERS  
— RWANDA —